RHYTHM OF THE BUSINESS

daily / weekly / monthly

The FLOW >>>

Contact/Invite ---> daily	PRODUCT ---------> daily	BUSINESS ----------> daily	START UP ---------> weekly	ALIGNMENT ----------> weekly	LAUNCH PAD ---------> monthly (end)	LEADERSHIP ---------> weekly/monthly	<< MENTORING >> host Rhythm
The RESULT >>>							
interested prospect -->	customer -->	consultant -->	builder -->	teammate -->	partner -->	mentee -->	next gen leader

Alternate >>>

Contact/Invite -->	BUSINESS --------->	PRODUCT ---------->	START UP --------->	ALIGNMENT ---------->	LAUNCH PAD --------->	LEADERSHIP --------->	<< MENTORING >>

Training & Support

Product Knowledge	Customer Development	Business Development	Leadership Development
Dr. Gary Linder	Dr. Gary Linder	Kerrie Percey	Ben Woodward
Brody Crany	Julie Tara	Rick Murphy	Mike DiMuccio

Pacific Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
8:00am	How to start strong	How to Mentor others	Product testimonials	Product Training	Business testimonials	How to gather Customers	
	William Todd	Ben Woodward	Vance Rogers	Dr Gary Linder	Dave Johnson	Julie Tara	
9:00am							
10:00am	Wellness Preview	Wellness Preview	Business Preview	Wellness Preview	How to start strong		
	Rachel Dayton	Linda Morris	Dr Gary Linder	Molly Simpson	Susan Carver		
11:00am							
12:00pm							
1:00pm							
2:00pm							
3:00pm	How to Gather Customers	Wellness Preview	Product Training	Prospecting Tips	Wellness Preview		
	Gary Bolton	Brody Crany	Brody Crany	Kerrie Percey	Maggie McKee		
4:00pm	Visión de nueva era		Visión de nueva era		Visión de nueva era		
	Dr. Patinio		Erica Racko		Catalina Villaveces		
5:00pm							
6:00pm	Team Alignment	Wellness Preview	Wellness Preview	Wellness Preview			
	Mike DiMuccio	Business Preview	Business Preview	Business Preview			
7:00pm	How to Build your team	Bernadatte McBurnie	Herb Rapp	Dennis and Ruth			
	Rick and Paige Murphy						
8:00pm							

Time Key:	**Each call must:**	**Recordings:**
EST: +3 hours	Be 30 mins or less	WP's & BP's
MCT:+1 hour	Be well prepared	Customer Dev
GMT: +8	Include 'How tos'	Business Dev
CET: + 9 hours	Have a call to action	Product Knowledge